

Press Release

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FLEX Capital and Omikron: Together for sustainable growth and innovation in digital banking

In a forward-looking partnership, FLEX Capital, a private equity investor focusing on medium-sized software companies in German-speaking countries, and Omikron, a leading player in transaction banking in Europe, have joined forces. This alliance builds on four decades of successful history of MultiCash solutions for corporates and banks, aiming to introduce a new phase of growth for Omikron through targeted innovations and technological advancements. Together, the partners intend to shape the financial sector and strengthen and expand Omikron's position as a market leader.

Omikron: Four decades at the forefront of digital banking solutions

Omikron offers national and international corporate clients and service providers centralized, modular, and multi-bank capable e-banking and payment factory solutions, enabling the use of new services of the digital age. Standardization, automation, and monitoring of cash management processes and global payment flows with the help of embargo checks and sanctions screening meet internal and external compliance requirements. Customizable dashboards and analytics options turn MultiCash into a Management Information System that can be operated both on-premise and in the cloud.

By utilizing business intelligence services, Omikron transforms data into valuable strategic insights, allowing companies to optimize their financial planning and control. With its long-standing experience from various projects, Omikron supports its clients with comprehensive consulting and support services for the introduction and daily use of its solutions.

Furthermore, Omikron offers the right solutions for banks, service providers, and in-house banks to provide their customers with a diverse and comprehensive

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range of digital banking services. This includes future-oriented options such as omni-channel provisioning of all services, access via multiple devices, and the integration of market-leading APIs.

Under the leadership of the Zimmermann founding family, Omikron has continuously adapted its offerings to dynamic customer needs, making the company the preferred partner for future-proof and user-friendly e-banking solutions. An impressive customer base of several hundred direct customers and several thousand white-label installations highlights Omikron's leading market position in Central and Eastern Europe. The partnership with FLEX Capital simplifies the approach to new challenges and strengthens Omikron's capacity to respond to future requirements in a more agile way.

"The entrepreneurial depth and operational know-how of FLEX Capital have impressed me deeply. It is a partnership that will bring fresh perspectives and new ideas into our company with the necessary sensitivity," says **Thomas Zimmermann, second-generation Managing Director of Omikron.**

"With our entrepreneurial background and operational expertise, we are supporting Omikron on its growth path. We help optimize and expand the product range according to customer requirements, to always be one step ahead of market standards," says **Peter Kautz, Portfolio Director of FLEX Capital.**

New era in E-Banking: Omikron strengthens its leading position through technological innovations and consistent compliance with all requirements

The market for e-banking solutions is undergoing a paradigm shift, mainly caused by new technologies and compliance requirements. The increasing demand for open banking APIs, advanced technologies such as artificial intelligence and machine learning, cloud solutions, and enhanced cybersecurity measures are preparing the industry for transformative changes.

Moreover, the growing regulatory requirements in the areas of anti-money laundering (AML) and Know-Your-Customer (KYC), as well as in closely related product areas, underscore the need for integrated solutions, as offered by Omikron.

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Omikron and FLEX Capital share a visionary perspective aimed at expanding the functionality of MultiCash solutions in transaction banking, treasury, and finance, enhancing customer care, and going beyond traditional market boundaries. By implementing new technological capabilities and adapting to regulatory requirements, they strive to establish Omikron as a leading innovator and trusted partner in digital banking.

"Omikron stands for reliable software and sustainable growth. We are proud to accompany this established company on its journey into the future and to shape the digital banking landscape together," adds **Christoph Jost, Managing Partner at FLEX Capital**.

About Omikron

With more than 40 years of experience in the financial sector, Omikron Systemhaus is among the leading providers of e-banking solutions. Omikron offers the Electronic Banking System MultiCash, a multi-bank-enabled standard software that banks provide to their corporate customers for conducting their financial transactions. For corporates, Omikron provides MultiCash Transfer, a modular, bank-neutral platform that can be used to optimize processes and workflows in the areas of payment transactions and cash management, especially to integrate banks more closely with in-house systems.

Omikron's products are available in over 20 countries and in 10 languages. This multilingual capability and the integration of all common European standards for client-bank communication emphasize the internationality of the solutions, which are used by banks and corporates of all sizes, including multinational groups. The guaranteed long-term availability and strong market presence of this software - developed and maintained in close cooperation with customers - ensure the security of companies' investments. For more information, visit www.omikron.de/en.

About FLEX Capital

FLEX Capital is a private equity fund founded by successful serial entrepreneurs that invests in profitable and growing companies from the German Internet and software midmarket. Announced in early 2023, the second fund of €300 million includes a commercial structure for the first time, enabling FLEX Capital to provide operational support to portfolio companies with a purpose-built 30-person team of experts, differentiating the investor from many other private equity funds. Currently, the FLEX portfolio comprises seven business platforms. For more information, visit www.flex.capital/en.

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